



RevenueMed – RevAbstract™

EMR Chart Conversion Services

Comprehensive Coding, Compliance and Revenue Enhancement Services

RevCode™ is part of a family of health information and business office services to help hospitals bill for the full extent of services delivered, while raising compliance levels and reducing administrative costs. Other RevenueMed services include:

RevBill™: Remote staff augmentation services to assist hospital business offices with eligibility verification, charge entry, payment posting and AR follow-up. Includes nighttime and weekend support.

RevAudit™: Unbiased reviews of coding performance by analyzing chart data, principal diagnosis, relevant documentation, assigned ICD-9 codes and demographic data.

RevRemit™: The market's leading service to convert paper EOBs into postable (835) Electronic Remittance Advice files. Avoid manual payment posting and achieve an ability to interpret and manage denials from paper remits.

RevenueMed™: Our Company is one of the market's fastest-growing providers of coding and revenue cycle outsourcing services. We have grown to over 1,200 staff in six years and were selected to Inc Magazine's 2008 & 2009 lists of the nation's fastest-growing companies. We are headquartered in Atlanta, with clients across the nation.



RevAbstract™

The success of an EMR system implementation is highly dependent on the amount of information contained within.

RevenueMed provides medical records abstraction to support EMR conversion efforts through its RevAbstract Service.

We offer a customizable solution that can adjust the level of abstracting to your practice's needs and budget – from highly detailed to more summary-level.

To deploy RevAbstract, the medical charts are scanned and uploaded to your EMR or possibly an alternative secure environment. Next, RevenueMed staff indexes the charts into its medical abstraction workflow system. Using concurrent sessions, abstractors access charts and abstract key data elements directly into the EMR system. Abstraction summaries are completed for each chart. Upon completion, charts are flagged for review archived and reported to the practice.

RevenueMed performs quality audits using a random sampling algorithm. Reconciliation and quality reporting metrics are provided to the practice or hospital routinely throughout the duration of the project.

Benefit 1

Flexibility: Partnering with RevenueMed to abstract historical data into your EMR provides a flexible resource designed specifically to meet the needs of your practice. Prior to commencing the

abstraction process, RevenueMed project managers meet with practice managers and clinicians to understand the needs and preferences of your practice and develop a customized protocol for abstracting patient charts.

Benefit 2

Quality: RevenueMed employs highly skilled staff to perform abstraction processes. In addition to expertise and experience, routine quality audits are conducted to validate quality levels are maintained throughout the duration of the project.

Benefit 3

Cost Savings: While there is undoubted value from pre-populating searchable data in the EMR, cost remains a consideration for most practices when contemplating options. In addition to the direct cost of data abstraction are the indirect costs associated with management oversight, hardware and space. RevenueMed offers quality, customized medical record abstraction services at competitive rates, reducing the overall cost EMR implementation.

Benefit 4

Time Savings: RevenueMed operates 24/7 which reduces the overall time necessary to complete an abstracting project.

Assessment and Implementation

Once you have made a decision about the solution that best fits your needs, RevenueMed will work with key staff through the implementation process.

The implementation process begins with an assessment of needs and time scales relative to the volume of charts and data elements to input into the system prior to the go-live date for your EMR.

The assessment includes:

- Chart reviews
- Abstraction set up criteria identifying data elements to be captured during the process
- Workflow recommendations for scanning, abstraction and clinician approval.

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- Project proposal and timelines

Once the assessment is complete, implementing the abstraction solution is a matter of a few simple steps.

- Set up remote access to EMR system
- Scan medical charts
- Establish roles and responsibilities
- Agree reporting protocol

Summary

Migrating to an EMR is no small endeavor. It will require months of preparation, focused dedication and a considerable financial investment. Capturing historical data in your EMR system is a crucial element of realizing full functionality of your EMR system and achieving ROI more quickly.

While there are many different ways to approach the abstraction process, selecting a solution that achieves your goals without significantly impacting the productivity and performance of your practice is key. RevAbstract is a solution that delivers quality abstracting services to medical practices and hospitals. Personalized service, competitive pricing and flexible delivery models are all benchmarks of RevenueMed's services.

World Class Infrastructure

Every RevenueMed service involves processing sensitive healthcare data. Given the inherent sensitivities of such data, we have designed a service infrastructure that

virtually erases the risk of data being compromised from physical or data security lapses.

All of our production work is conducted from supervised facilities. Our offices are behind guarded perimeter fences and have separate 24-hour security guards at each office entrance. Access to production facilities is controlled via compartmentalized key card control and is subject to 24-hour video surveillance. Access to server rooms requires 3-factor authentication. PCs have disabled USB ports, floppies, and CD drives; print screen copying is disabled at the operating system's registry level. Production staff have no access to printers or email – in fact, most of our operations are completely paperless.

In addition, our centers are designed to run 365 days per year, offices have full backup diesel power generators, and we are connected with redundant high speed internet connections. Our two main production facilities are 35 miles apart from each other, on different power grids and with different topographical features and weather patterns. Our firm has never lost a day of production service!

When it comes to safeguarding Protected Health Information, our protocols and processes routinely exceed the most stringent policies of our customers or of competitors.

REVABSTRACT SERVICES

- **RevAbstract reduces the costs associated with chart abstracting**
- **High skilled & specialty trained staff**
- **24/7 Processing**
- **Real-time QA**
- **Guaranteed processing times and accuracy rates**
- **100% HIPAA compliant**
- **Physician practices and Hospitals**

ABOUT REVENUEMED

RevenueMed is the global leader in healthcare related business process outsourcing and consulting, offering distinctive value to all participants in the healthcare revenue cycle - including both providers and payers.

RevenueMed is headquartered in Atlanta, GA, with captive production centers in India and a total workforce exceeding 1,200 staff.

CONTACT INFORMATION

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Abstraction Staffing Models

	Provider (MD, Nurses)	MAs-MRs	Outsourced Staff
Time	Distraction to patient care. Constrained by available time.	Can be a distraction to patient care and operational processes. Constrained by available time	No impact on patient care or operational processes.
Knowledge	Highest possible knowledge	Varies - high to limited clinical knowledge.	Specialty specific training. (terminology, anatomy, physiology)
Cost	Highest cost	High to medium cost.	Lowest overall cost and highest value.